

Tennessee Procurement Summit

U.S. Army Corps of Engineers Memphis District

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Office of Small Business Programs

July 29, 2011

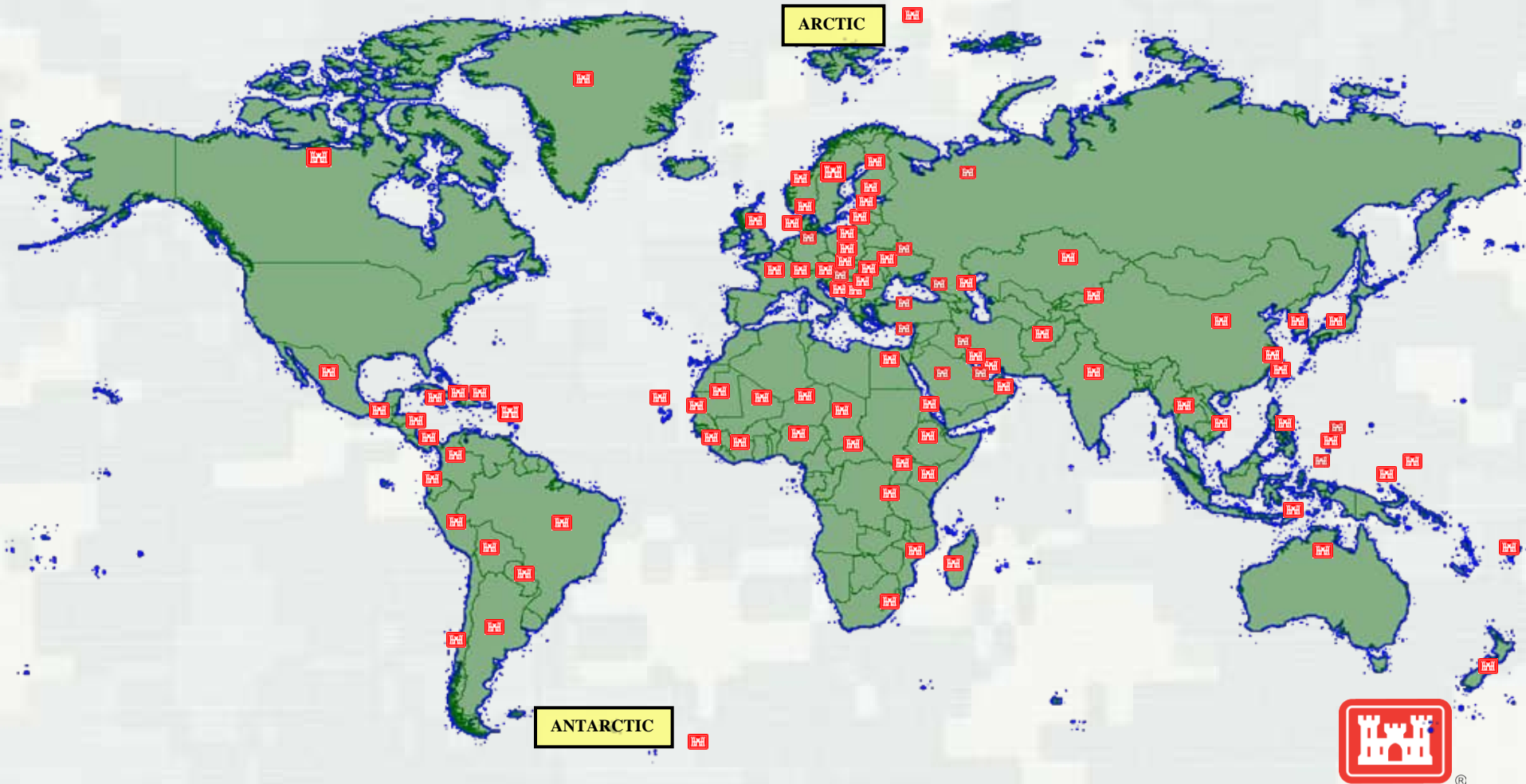


US Army Corps of Engineers
BUILDING STRONG®



USACE Global Engagement

- Engagement: 100+ Countries
- Physical Presence: 34 Countries



BUILDING STRONG®



USACE Organizational Structure

Headquarters USACE

Engineer Commands
(ENCOMs, 2)

Humphreys Engineer
Center Support Activity
(FOA)

Great Lakes
& Ohio River
Division

Buffalo
Chicago
Detroit
Huntington
Louisville
Nashville
Pittsburgh

Mississippi
Valley
Division

Vicksburg
Memphis
New Orleans
St Paul
Rock Island
St Louis

North
Atlantic
Division*

Baltimore
New England
New York
Norfolk
Philadelphia
Europe

Northwestern
Division

Kansas City
Omaha
Portland
Seattle
Walla Walla

Pacific
Ocean
Division*

Alaska
Far East
Honolulu
Japan

South
Atlantic
Division*

Charleston
Jacksonville
Mobile
Savannah
Wilmington

South
Pacific
Division

Albuquerque
Sacramento
Los Angeles
San Francisco

Southwestern
Division*

Fort Worth
Galveston
Little Rock
Tulsa

Transatlantic
Division*

Middle East - Winchester, VA
Gulf Region - Iraq
Gulf Region South - Iraq
Afghanistan North
Afghanistan South

USACE Logistics
Agency (FOA)

USACE
Finance
Center (FOA)

Institute for Water
Resources
(FOA)

Marine
Design
Center (FOA)

249th
Prime Power
Battalion

Engineering
and Support Center,
Huntsville

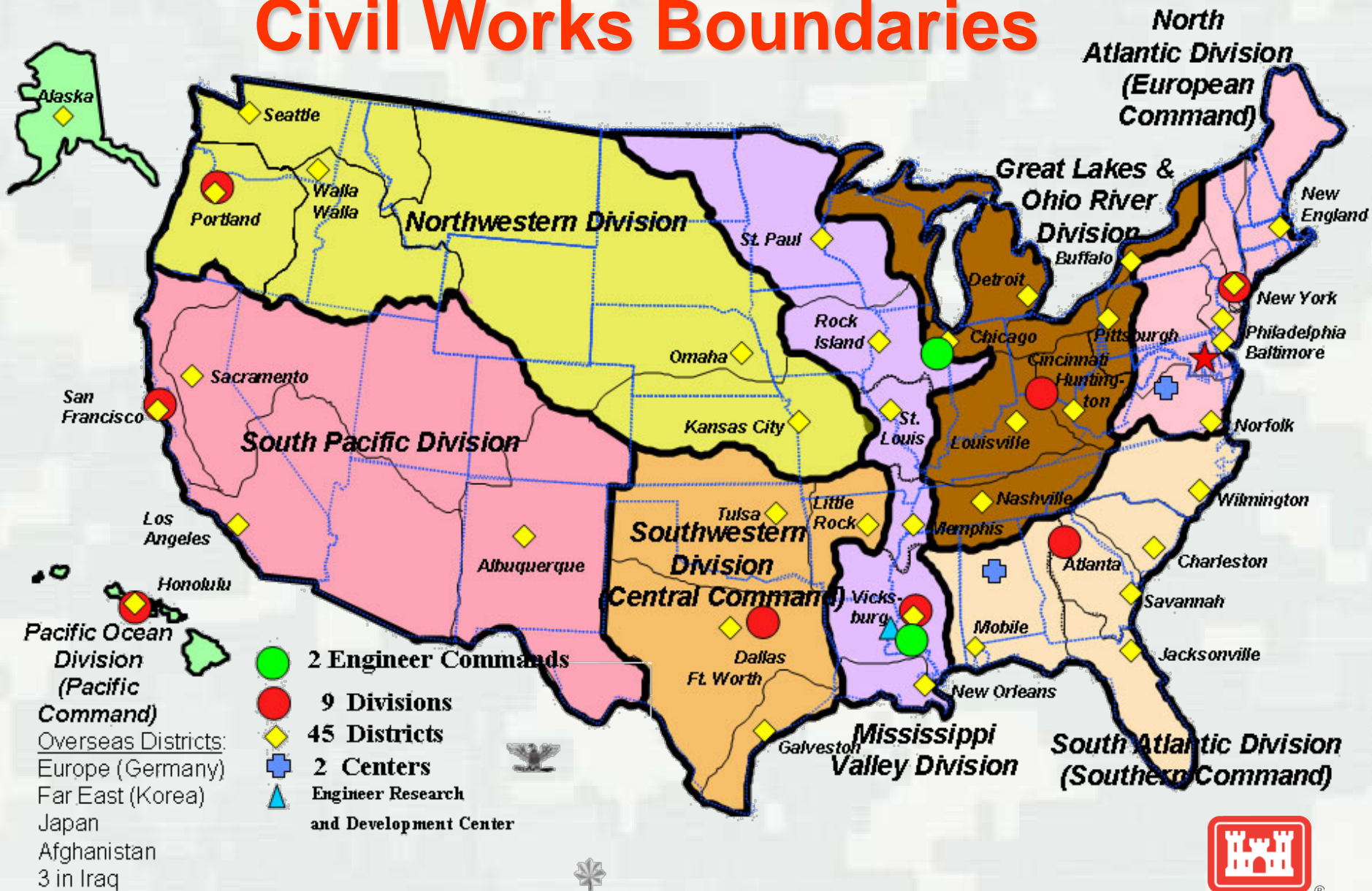
Engineer Research
and Development
Center (7 Labs)

Army
Geospatial
Center

* Alignment with a Combatant Command

Organization with a Military Mission

Civil Works Boundaries



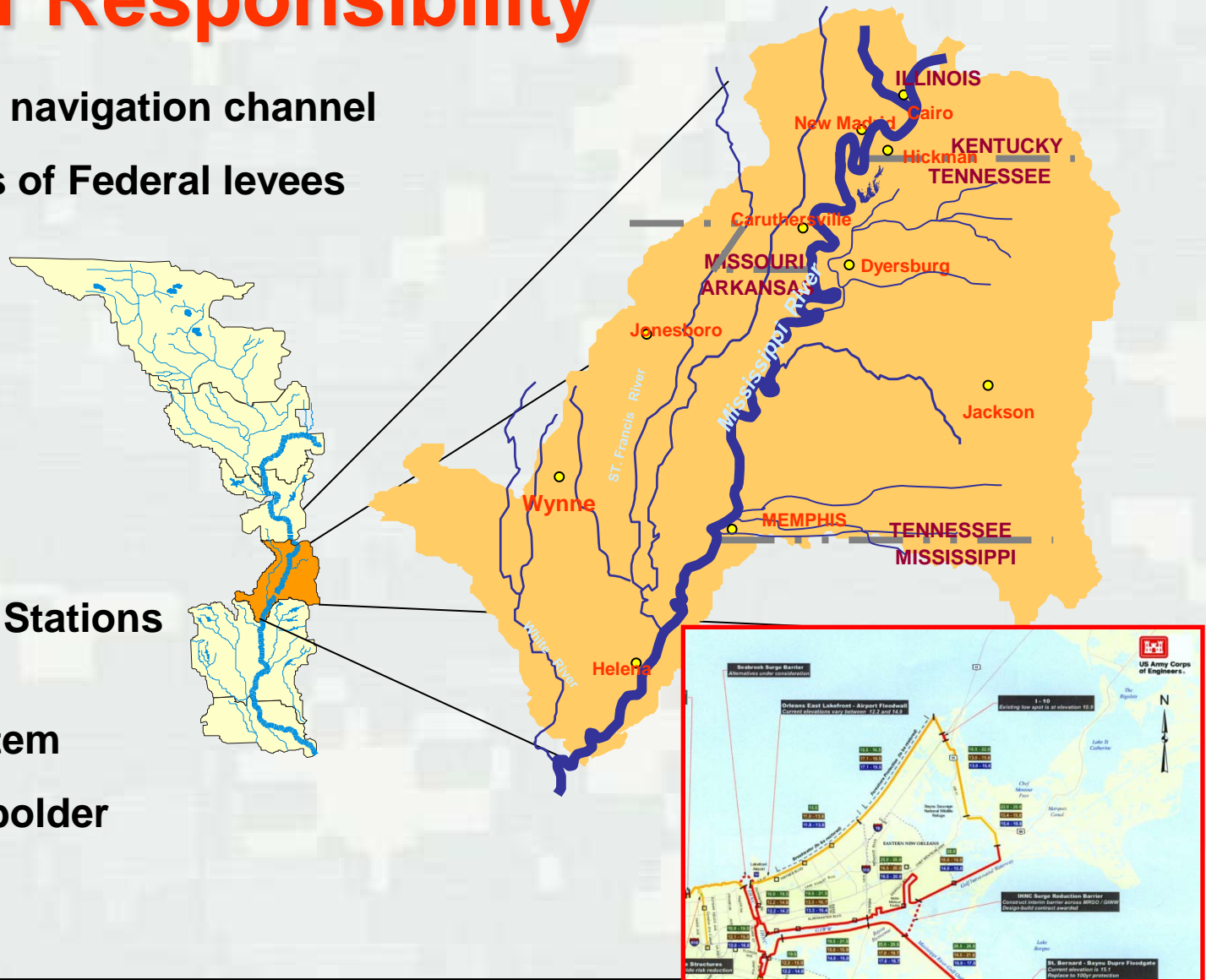
BUILDING STRONG®

Our Overseas Contingency Operations volunteers



Area of Responsibility

- 600 miles of navigation channel
- 1,000+ miles of Federal levees
- 400 dikes
- 10 Harbors
- 3 Major Pump Stations
- St. Francis Channel System
- Orleans East polder



Memphis District Missions

Flood Risk Management



Navigation



Work for Others



Provide flood damage reduction, navigation, environmental stewardship, emergency operations, other authorized civil works and work for others to benefit the region and the Nation.

Environmental Stewardship



Other Civil Works



Emergency Operations



Flood Risk Management



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Navigation



Dredging



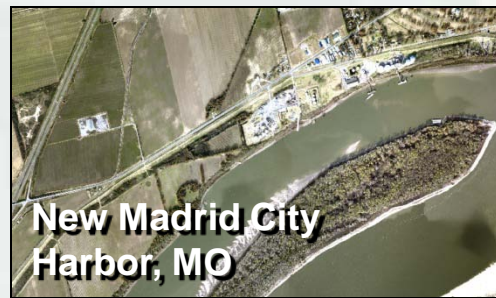
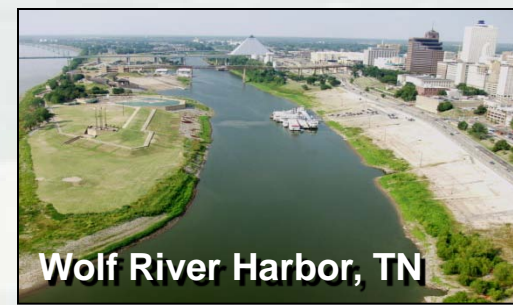
Dike construction



Bank Grading



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Harbor Maintenance in the Memphis District

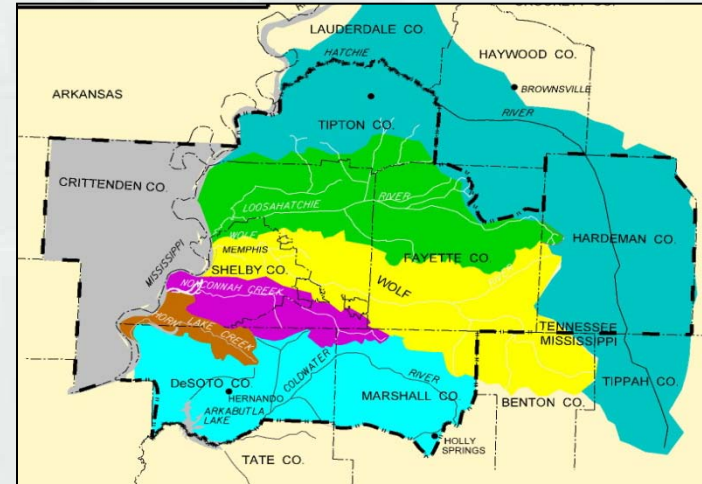


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Water Supply



Grand Prairie Pumping Station



Memphis Metro



Bayou Metro



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Wolf River Environmental Restoration



Channel Stabilization Weir



Bridge Protection



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Support for Others



Marine Maintenance



**FAA Communications
Snow Bird Mountain, TN**



Ensley Engineer Yard

Disaster Recovery

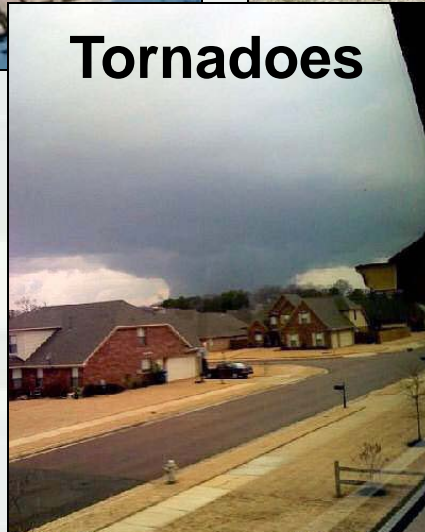
Earthquakes



Floods



Tornadoes



Hurricanes



Terrorism



Marketing to the Memphis District

1) Identify your products and services

www.dlia.dla.mil

2) Identify your NAICS Codes

www.census.gov

3) Central Contractor Registration

www.ccr.gov

- Dynamic Small Business Search
- Online Reps and Certs (ORCA)
- US Small Business Administration
- Request a DUNS Number
- Federal Business Opportunities
 - www.fbo.gov
 - W912EQ-11



Memphis District Opportunities

www.mvm.usace.army.mil

CONSTRUCTION: Dredging, stone dike construction, bridges, levee resurfacing, channel enlargement, relief wells, pumping stations, revetment and dike repairs.

ENGINEERING SERVICES: Surveying and mapping, construction inspection, engineering studies and engineering design.

SUPPLIES AND EQUIPMENT: Computers, peripheral equipment, office supplies and equipment, publications, rental/lease of heavy construction equipment, lease of towboats/workboats/tenders, dredge parts, crushed stone, non-corrosive fabric, and articulated concrete mattress.

OTHER SERVICES: Grass mowing, custodial and janitorial services, refuse/trash collection, security guard services, soil boring, archaeological investigations and drilling services.

SUBCONTRACTING: Large business awarded Federal contracts >\$1.5M and services >\$650K.



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Giving America a Great Engineering Team

